

ACI Council and Member eUPDATE

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The Executive Board informs:

- **Model Code: Executive Board receives the rewritten (new) The Model Code**



l-t-r: Lidhar, Wiebogen, Woolcock, Ravisé

ACI's Executive Board approved at its last meeting, Paris September 4th the rewrite of the Model Code. The MOC was presented by David Woolcock, Chair of the CFP and Maninder Lidhar, our hired internship. Additional focus is given now to FX best practices in settlement and in electronic trading.

The official launch of the NEW Model Code of ethical behavior in Financial Markets will be at the Council Meeting, November 9th, in Istanbul.

The New Model Code is an essential and useful update to the new Financial Markets standards. It recalls the strong moral obligations of all markets participants involved in the Financial Markets. ACI calls for all practitioners to stock to the defined rules which are based on market experience and different Central Bank requirements.

MOC available now: http://www.aciforex.org/docs/misc/20120905_The_rewritten_Model_Code.pdf

- **ICC Meeting in Paris: Cooperation between ACI and ICC envisaged**

At the occasion of the last Executive Board meeting in Paris, ACI's President and Managing Director met with representatives from the ICC September 5th. The purpose of the follow up meeting was identifying common goals and possibilities for cooperation.

The International Chamber of Commerce (ICC) probably is the largest and most representative business organization in the world. Hundreds of thousands of member companies in over 130 countries have interests in spanning every sector of private enterprise. The ICC was founded in 1919 to serve world business by promoting trade and investment, open markets for goods and services, and the free flow of capital. The organization's international secretariat was established in Paris and the ICC's International Court of Arbitration was created in 1923.

Identified cooperation possibilities:

- Arbitration service
- The Model Code



Arbitration (in particular disputes between enterprises and banks) are heavy business, lawyers, consultants and much money involved. ACI still needs to approximate this area.

Thierry Sénéchal, Senior Policy Manager Banking Commission of ICC realized the values of the Model Code and offered the ICC's endorsement for ACI's governance in the OTC markets. We shall report on next steps.

- **GFMA: Provides its Principles for Financial Benchmarks**

The Global Financial Markets Association (GFMA) has developed best practice standards for conducting benchmark price assessments that would serve to enhance confidence in such assessments and, more generally, would promote both the integrity and efficiency of the global financial markets.

Recent events, such as the LIBOR investigations, making GFMA believe that common practices are needed to govern issuance of financial benchmarks.



ACI is addressing to *Rate setting* at its section 25) in the Model Code.

Furthermore, ACI shall discuss with members of the EBF (European Banking Federation), representatives from banks and supervisory the issue rate setting and benchmarks beginning of October in Brussels.

Get your link to the GFMA summary:

<http://www.gfma.org/correspondence/item.aspx?id=350>

- **CFETS: Asks for ACI support in FX best education**

CFETS – China Foreign Exchange Trade Systems is looking for cooperation with ACI. CFETS is this large institution in China, where all traders and institutions being involved in the RMB business need to be registered and locally certified.

Actually, ACI verifies with CFETS a possible five days training course program, covering all Foreign Exchange topics (Spot, Forwards, Swaps, NDF's, Options, Futures etc.). Once confirmation is provided by the Shanghai based institution ACI will identify qualified trainers for the seminars. These required courses will be a cooperation between ACI – Banks – Trainers – CFETS, in order to provide a comprehensive but strong program. The Chinese target group for this kind of training could be large. At the July meeting with CFETS some 1,000 potential seminar takers became referred.

In a second row, the next target could be towards the ACI Dealing Certification.

CFETS, a sub-institution of the People's Bank of China (PBC) is the National Interbank Funding Center. It is providing systems for foreign exchange trading, RMB lending and bond trading.

ACI's China Representative is in regular contact with representatives of CFETS (last visit September 19th).



<http://www.aciforex.org.cn/>

- **Oracle Bay: Invitation to sign MOU for education support**

Shanghai, the Pudong New Area government extremely supports all ways to attract elite international professionals. Oracle Bay is one of this training centers being launched in the Pudong New Area Lujiazui. It was established in 2009 and currently runs cooperation with 45 universities, 12 institutions for certification and more than 200 corporations.

A Memorandum of Understanding (MOU) between Oracle Bay and ACI is under verification and will be closed soon. Details became bespoken September 19th during a visit of Linda Lee in Shanghai.

Oracle Bay is considered as a partner in organizing trainings in the Shanghai area, looking for trainees and doing marketing, supporting the search for talents. It has the potential for hosting meetings, being a test center but also in organizing seminars.



l-t-r: Mr. Zheng Fang Yuan, Dr. Han Jun, Dr. Zhang Zhong Sheng, General Manager, M. Wiebogen, Linda Lee, Mr. Shi Yong Wei

- **Education: Prometrics and Trainers Group meeting, new numbering of certificates**

Meeting with Prometric

Prometric is ACI's partner in offering the international certification program. September 11th, Andreas Emser, Director Education ACI, met at the ACI Head Office in Paris with Jim Darling, Prometric account manager discussing collaboration, quality management, VAT issues, voucher policy and many other technical topics.

Trainers Contact Group Meeting

Friday, September 21st C. Segre, Chair BOE and A. Emser, Director Education will lead a Trainers Contact Group meeting. The group will discuss the Wiki study guide project, new topics for exams, trainer accreditation, the implementation of the new rewritten Model Code, ALM and Risk elements for a final syllabus.

New numbering of ACI certificates

To raise the 'official character' of ACI's certification program all certificates will receive an ACI number code. Our software company MEGAO, the link after a Prometric taken exam, will automatically provide with a serial number at all issued certificate in the very near future. It is also intended to 'back-number' all previous taken exam. The number will also be available at the ACI's web exams registry.

- **ACIFXC: Next meeting 25th September in London**

The ACIFXC team meets 25th September. On the agenda will be a Regulation update, The future of the Euro, Service provider forum, Market convention project update, Model Code update, Retail FX.

One point to be followed are the proposed US business conduct rules which will be implemented in January 2013 on all derivative products, traded on SEF, off SEF or on voice (including corporate clients). For example, banks will have to provide a mid-price pre trade on FX forwards, Swaps, NDF, FXOptions.

- By what mechanism can the pre-trade mid-point indication be satisfied?
- Which pricing methods and/or instruments will be covered (lobbying with CFTC shows some positive signs)?
- At this states it is all non-SEF trades, however given this hits on 1st Jan and that SEFs won't exist by then, it initially at least covers ALL trades

So, an interesting discussion on EMIR/MiFIR/DFA may be expected at their next meeting.

- **Meeting the European Parliament: Proposals for an European capital market**

ACI's President will discuss in cooperation with the Finance Trainer Research Institute October 10th proposals for the development of an European capital market at the European Parliament in Brussels. Initiated by the VicePresident of the EU Parliament, Othmar Karas, further participants of the discussion round will be representatives from corporations, the EIF (European Institute of Finance), some European Banks, the rating agency Moody's, the ECB and some twenty parliamentarians.

The refinancing of SMEs is of utmost importance in Europe. In light of worsening sovereign but also bank ratings the financing costs of SMEs also increase. The access to the capital markets for SMEs might be a logical consequence of this trend. What will be the impact for non-rated corporations?

This meeting will provide for ACI an opportunity in getting in contact with decision makers of the EU Parliament but also to identify their different areas of responsibility for future inquiries by our association.

- **EBF workshop: ACI, Banks and Supervisors will discuss Euribor fixing and benchmarks**

The same day in the morning of October 10th, ACI's President will attend a workshop at the EBF (European Banking Federation) discussing the relevant benchmark issues over the Euribor and Libor. Participants will be the stake holders of Euribor ACI, banks and supervisors.

March 2nd this year, ACI and EBF re-confirmed their cooperation in the financial markets, seeking for mutual support. ACI and EBF are co-founders of the Euribor fixing, which went live in 1999. Philippe Jeanne, ACI Europe President is also a member of the Euribor Steering Committee.



Cooperation between ACI and EBF
Reconfirmed 2nd March 2012

I-t-r-:

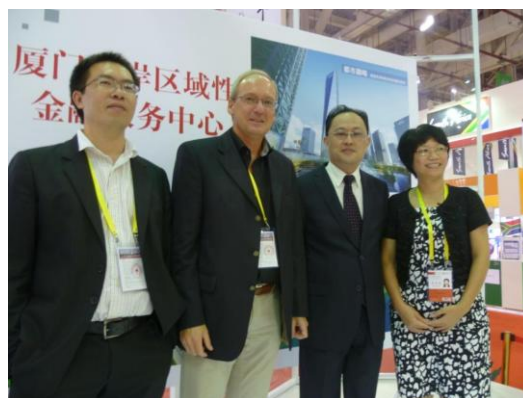
Enrique Velazquez (EBF),
Cédric Quemener (Euribor EBF),
Guido Ravoet (Secretary General EBF),
Manfred Wiebogen, ACI President
Jeanne Pierre Ravisé, ACI MD,
Philippe Jeanne, ACI Europe

- **Invitation by Xiamen Government: ACI received exhibition booth at the 16th CIFIT**

On invitation of the Xiamen Government the ACI RepOffice China run a booth at one of the biggest exhibitions in China. The 16th China International Fair for Investment & Trade (8-11 September) is called China's premier investment event, solely sponsored by China Ministry of Commerce and approved by the State Council of the People's Republic of China. 14 pavilions, 4,000 booths are some technical figures, forums and seminars (e.g. Is Europe an Investment Opportunity) where provided for invited guests. ACI received the booth for free, including student support for the built up and run of our stand. Investors, Associations, Financial Institutions, Students, Corporations and others were amongst the visitors.

Jinuyan Group, a government supported holding, showed strong interest in our association, even offering an office at the soon finished Xiamen Financial Center (42nd to 49th floor). ACI is cautiously proofing all these offers for not missing future opportunities in this rapid growing market.

Right: Linda Lee supported by local students



Visit from the Director General Xiamen Municipal Bureau, Mr. Jeoven Wong during a cooperation talk with Xiamen Venture Capital



- **CK Report: ACI's review from the 'outside' – time to adjust**

ACI's activities are mainly based on the voluntary work of its members through the affiliated associations, members supporting the various working groups and much more. Huge dedication is given to our association which is running most of the business on a semi-professional basis. Probably no other association than ours could work in the past this way - because of the very strong commitment by its members. Times are changing, the banks support is getting lesser (timely and financially) but the professional requirements to act and to respond but also to inform as ACI international are heavily increasing. The competition from seminar providers, networking events, other institutional based associations raised. Strategic cooperation is needed (also asked from the outside), but the more professional monitoring to these enormous regulatory claims has to be followed.

Against the background of all these changing ACI asked an external consulting company, Client Knowledge, to review the association. The remit was the following:

ACI The Financial Markets Association wishes to review and examine its purpose and activities, its current standing, value and recognition to the market, but also its role in the future as a financial markets association.



Kick off meeting of the CK remit, Paris, April 20:

Jörg Isselmann, CK - Manfred Wiebogen, ACI - David Pool, CK - Jean Pierre Ravisé, ACI MD

The CK Report became distributed to the Councilors beginning September. At the next Council meeting in Istanbul the Executive Board will debate with the Council of future adjustments for the association.

- **First ACI video conference: 4 September 2012 / Paris**

To shorten travelling time, to reduce travelling costs and absences from the office the ACI Executive Board implemented for the first time a video conference.

UBIQT, the system provider supported for a free trial version. Following link <http://ubiq-visoio.multimediabs.com/flex.html> enabled to register and start the conference. The system might be used on a PC, iPad The result was very satisfying. For the first time in ACI history the Paris EB team could listen and watch to Eddie Tan, ACI VP, sitting in his Singapore office. Once bought the system might be used for teleconferences up to 11 participants.



- **Intranet: ACI updates its internal platform**

www.aciforex.org provides access to an ACI membership area . For the time being access is only given to Councilors and working group members via a specified password. The content is simply minutes of meetings, travel and meeting reports and other useful internal information.

ACI HeadOffice started to update the ACI Intranet with actual but also historical data. Password may be given through ACI's Managing Director.

- **ACI holds Bankers reception in Istanbul: Introduction and Networking Cocktail Reception**

In cooperation with the local Turkey traders association ACI will host a reception for local Turkish Banks Thursday, November 8th at the Grand Hyatt. The event is held at the occasion of the ACI Autumn International Council and Executive Board and Working Group Meetings in Istanbul.

ACI's intention is to get closer to the Turkish Treasury community. The local traders association is not yet affiliated to ACI International – ways for cooperation are looked for. Turkey is a prospering economy at the entrance door of Europe, bridging Europe with Middle East; economic growth rate of some 8,5%, reduced overall GDP dept of just 39% and not affected by the global banking crisis.

We expect up to 300 participants for the reception.



Invitation Card

Dear Sir / Madam,

The Association Cambiste Internationale, **ACI – The Financial Markets Association** is pleased to announce the hosting of its Autumn International Council and Working Group Meetings in Istanbul.

On this occasion ACI had liked to invite you for an **Introduction and Networking Cocktail Reception**.

Venue: **Grand Hyatt Istanbul**
Taskisla Caddesi Taksim
Istanbul, 34437 Turkey



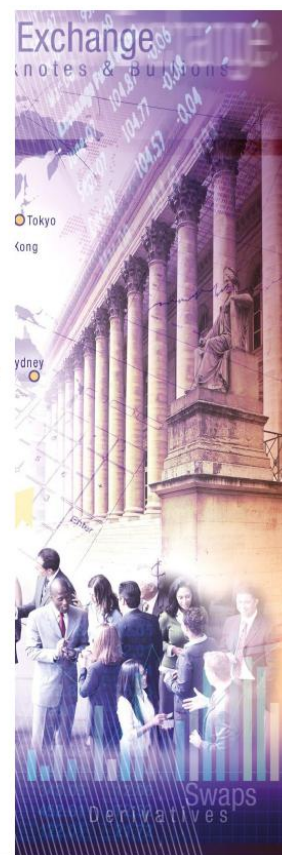
Time: **Thursday 8th November 2012**
Registration open: 6:15 pm Start: 7:00 pm

Register at: ibrahim.toprak@akbank.com or patricia.casal@aciforex.org

Your kind reply will be required by November 2nd.

Come along and become a part of your international Foreign Exchange and Money & Liquidity Markets. Your participation will help to shape the new order in the financial markets industry. Meet your fellow traders and counterparts at these expanded gathering of all market participants.

www.aciforex.org



- **Next Council Meeting: 9th November 2012 - Istanbul**

Schedule for the Autumn meeting

Wednesday, 7th November

Thursday, 8th November

Thursday 8th November, evening

Friday 9th November

EB dinner

EB meeting

BOE meeting

CFP meeting

Regional meetings (Europe, ME, Asia)

ACI Reception meeting Turkish Financial Community

Council meeting

The meetings and the reception will be held at the Grand Hyatt, Istanbul.

Registration for Councilors and Working Group members, please contact:

patricia.casal@aciforex.org

- **Other Issues: Congresses: Singapore ACI and Casablanca ICA**

1) ACI is hosting its **52nd World congress in Singapore 14-16 March 2013**

<http://www.acisingapore2013.sg/index.html>

**52nd
ACI WORLD
CONGRESS**
14-16 March 2013 **SINGAPORE**
The Sands Expo and Convention Centre, Marina Bay Sands

UNDERSTANDING ASIA
- IMPACT AND INFLUENCE

Organised by
ACI SINGAPORE
The Financial Markets Association

Affiliated to
ACI
THE FINANCIAL
MARKETS
ASSOCIATION

REGISTRATION OPEN

2) ICA – ACI's cooperating partner in MENA is hosting its **37th Congress in Morocco 15 – 18 November 2012**

<http://www.icaconference.com/index.php>

REGISTRATION OPEN

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